

## **TOTAL E&P NIGERIA LIMITED**

### **Operator of the NNPC/TOTAL Joint Venture**

### **Tender Opportunity: Downhole Tools and Fishing Services for Ofon 2 Drilling Campaign**

**NipeX Tender Number: 1000001180**

#### **(1.) INTRODUCTION**

Total E&P Nigeria Limited (TEPNG) operator of the NNPC/TOTAL Joint Venture invites interested and pre-qualified companies for this tender opportunity for the Provision of Downhole Tools and Fishing Services on call-out basis. The commencement date is expected to begin in Q1 2017.

#### **(2.) SCOPE OF WORK FOR DOWNHOLE TOOLS AND FISHING SERVICES**

The scope of work consists of activities required and incidental to the provision of Downhole Tools and Fishing Services, Ofon 2 Drilling campaign in Nigeria. The contract is expected to be awarded to one (1) Contractor on a call-out basis.

This services shall involve, but not be limited to the following activities within the required specifications and competencies;

The scope of work covers the provision of the following equipment/services for drilling deviated and/or horizontal wells;

1. Complete set of Downhole Tools Rental equipment (drill pipes, drill collars, drilling jars, under-reamers, bull nose, accelerators, stabilizers, hole openers, scrapers, etc.)
2. Complete set of Fishing Equipment & Services as may be required (fishing jars, subs, mills, overshots, cutters, whipstocks etc.),

#### **(3.) MANDATORY REQUIREMENTS**

1. To be eligible for this Downhole Tools and Fishing tender exercise, interested contractors are required to be pre-qualified in the Product/Service Category 3.04.09 Turbine Drilling/Down Hole Motor Services, Product Category 3.04.12 Fishing/Wireline Fishing Services and 3.04.99 Other Drilling Services in NipeX Joint Qualification System (NJQS) database.
2. All successfully pre-qualified suppliers in these categories will receive an invitation to Technical Tender (ITT).
3. To determine if you are pre-qualified and can view the product/service category you are listed for; Open [www.nipex-ng.com](http://www.nipex-ng.com) and access NJQS with your log in details, click on continue Joint Qualification Scheme tool, click check my supplier status and then click supplier product group.
4. If you are not listed in the product/service category and you are registered with DPR to do business, contact NipeX office at 30, Oyinkan Abayomi Street, Ikoyi Lagos with your DPR certificate as evidence for verification and necessary update.
5. To initiate the NJQS pre-qualification process, access [www.nipex-ng.com](http://www.nipex-ng.com) to download the application form, make necessary payments and contact NipeX office for further action.
6. To be eligible, all tenders must comply with the Nigerian content requirements in the NipeX system.

7. Only Nigerian indigenous service companies having verifiable Nigerian equity shareholding of 51 % and above shall submit bids for this tender.

#### **(4.) NIGERIAN CONTENT**

- COMPANY is committed to the development of the Nigerian Oil and gas business in compliance with the Nigerian Content Act 2010 for Nigerian Content Development.
- As from the commencement of this Act, the minimum Nigerian Content in any project, service or product specification to be executed in the Nigerian oil and gas Industry shall be consistent with the level set in the Schedule of the Act and any other targets as may be directed by the Nigerian Content Development and Monitoring Board (The Board).
- Tenderer shall comply with all the provisions of the Nigerian Content Act that relate to this contract but in particular comply with the minimum Nigerian Content % for the scopes which are covered in the Schedule of the Act and any other requirement that may arise from time to time not explicitly stated in this contract but which apply to the contract in fulfillment of the Nigerian Content Act, in the submission of their Tender. Failure to fully comply with the Nigerian Content Act or demonstrate commitment to Nigerian Content Development Policy of the Nigerian government shall result to disqualification from bidding this contract.

#### **As part of their submissions, Tenderer shall;**

- Develop a Nigerian Content Plan (NCP), which shall explain the methodology of how it intends to comply with the requirements of the Act and how to achieve the set target(s) in the Schedule of Nigerian Oil & Gas Industry Content Development Act and any targets set by The Board.
- Develop a Research & Development Plan which shall explain the methodology of how it intends to promote education, attachments, training, research and development in Nigeria in relation to the contract.
- Develop a Technology Transfer Plan which shall explain the methodology of how it intends to promote the effective transfer of technologies from alliance partners to Nigerian individuals and companies.
- Develop an employment and training plan which shall explain how first considerations shall be given to employment and training of Nigerians in work programme on the contract, hiring and training needs with a breakdown of the skills needed and anticipated skill shortage in the Nigerian labour force including the training and understudy program for succession planning.
- Submit a plan for how you intend to give first consideration to services provided from within Nigeria with a list of work packages, 3rd party services and subcontracts that should be reserved for Nigerian indigenous contractors and those for Community Contractors including the list of services that will be provided by companies of Nigerian origin.
- Demonstrate that the entity is a Nigerian indigenous company having greater than 51% Nigerian equity shareholding. Submit certified true copies of CAC forms 10, 02 & 07 (or its equivalent; CAC 2.3, 2.4, 2.5, etc) including company memorandum & article of association and other evidence of entity's incorporation, shareholding & ownership structure in Nigeria. Maximizing Nigerian Content is a key contract priority, therefore for foreign companies and multinationals in alliance with a local company, submit evidence that the local company is an indigenous company and the binding Agreement of the alliance duly signed Agreement by the CEO of both parties and stating the specific work scope to be performed by each member of the alliance.
- Provide detailed description of the location of in-country committed facilities & infrastructure (assets, equipment technical office, and administrative space, storage, workshop, assembly area, repair & maintenance, testing, laboratory, etc) in Nigeria to support this contract, evidence that 50% of all equipment deployed to work by multinational and international companies are owned by the local subsidiaries.

- Provide a project-specific training, man-hour budget skill development and technology transfer plan for Nigerian personnel or indigenous business including evidence of past performance on training and development for Nigerians nationals & indigenous business. Plan for sponsorship of Nigerians to acquire competence and/or certification. Further development of local employees as professionals. Proposed training plan for Nigerians on the project including a brief training outline for OEM products, engineering, software & hardware, project management, procurement, construction, installation, start-up & commissioning, maintenance, testing and operations.
- Provide evidence (personnel list and positions with organization chart to substantiate) of percentage of management that are Nigerian Nationals and the percentage of the total workforce that are Nigerians.
- Submit Tenderer's corporate organization's overall human resources structure (management, supervisors, senior & junior skilled officers, etc) identifying positions manned/occupied.
- Tenderer shall be expected to submit verifiable evidence of the OEM's Nigerian Content Equipment Certificate (NCEC) issued by NCDMB during the technical phase of bidding.
- Tenderer shall achieve minimum Nigerian content target of 90% by man-hours as specified in the category.

#### **(5.) CLOSING DATE**

Only tenderers who are registered with NJQS for Product/Service Category 3.04.09 Turbine Drilling/Down Hole Motor Services and Product Category 3.04.12 Fishing/Wireline Fishing Services and 3.04.99 Other Drilling Services as on **18th November, 2016, being the advert closing date shall be invited to submit Technical Bids.**

#### **(6.) ADDITIONAL INFORMATION**

1. Failure to provide any of the listed documents or information may automatically disqualify the Supplier.
2. All costs incurred in registering and prequalifying for this and other service categories in NJQS shall be borne solely by the Contractors/suppliers.
3. This advertisement shall neither be construed as an Invitation to Tender (ITT) nor a commitment on the part of TEPNG to award a contract to any supplier and/or associated companies, subcontractors or agents.
4. The ITT and any further progression of this tender shall be via NipeX. Interested bidders are therefore advised to ensure that their profiles in NipeX are active with a valid official email address accessible by their organization as this shall be the only means to transmit the ITT.
5. Tendering process will be the NNPC contracting process requiring pre-qualified companies to submit technical tender first. Following a technical review, only technically and financially qualified contractors will be requested to submit commercial tenders.
6. Man hour figures for Capital Project Portfolios are estimates to provide definition to the scope and do not constitute guaranteed quantities.
7. COMPANY will only recognize and correspond with duly authorized officers of the pre-qualified bidders and NOT through individuals or agents acting on their behalf.
8. Interested contractors should note that TEPNG has very cordial relationship with the host communities of the sites where these services will be performed based on existing Memorandum of Understanding (MOU). Prospective contractors will be required to implement the obligations of the MOU as part of their contract.

Please visit NipeX portal at [www.nipex-ng.com](http://www.nipex-ng.com) for this advert and other information.

